

# Entrepreneurs selected in Greece

## 1: EAS Lakonias

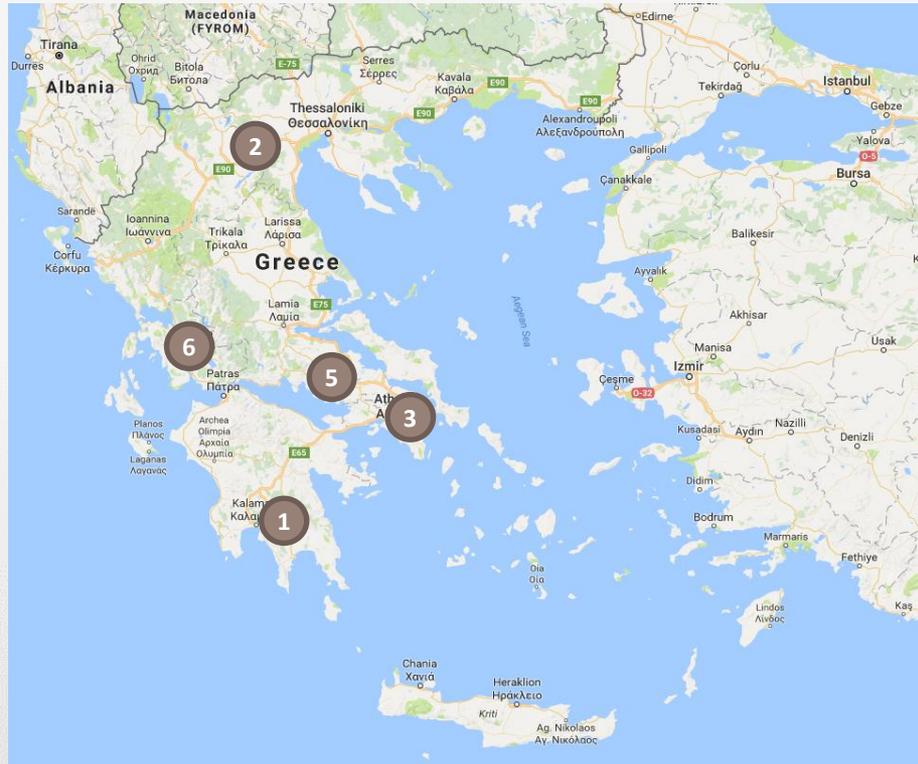
- “Second level” agricultural cooperative (37 members, more than 16,000 farmers) in a major olive oil area (overall 95,000 ha of olive trees)
- Operator of pomace mill and access to olive oil mills
- Interested in utilizing olive tree prunings and finding synergies with their current activities (e.g. self-consumption at pomace / olive mills or selling to biomass customers)

## 2: VAENI Cooperative

- Wine cooperative (200 members, 50% of local production) in the VQPRD area of Naoussa (overall ~700 ha)
- Interested in assessing the potential to produce fuels from vineyard prunings for domestic heating, greenhouses or other businesses

## 3: AOS Koropiou

- Agricultural cooperative in the Attica region (200 ha of vineyards, more than 300 ha of olive trees)
- Interest in producing solid biofuels for the domestic heating market and perhaps public buildings
- Possibility to cooperative with the local municipality for harvesting of biomass



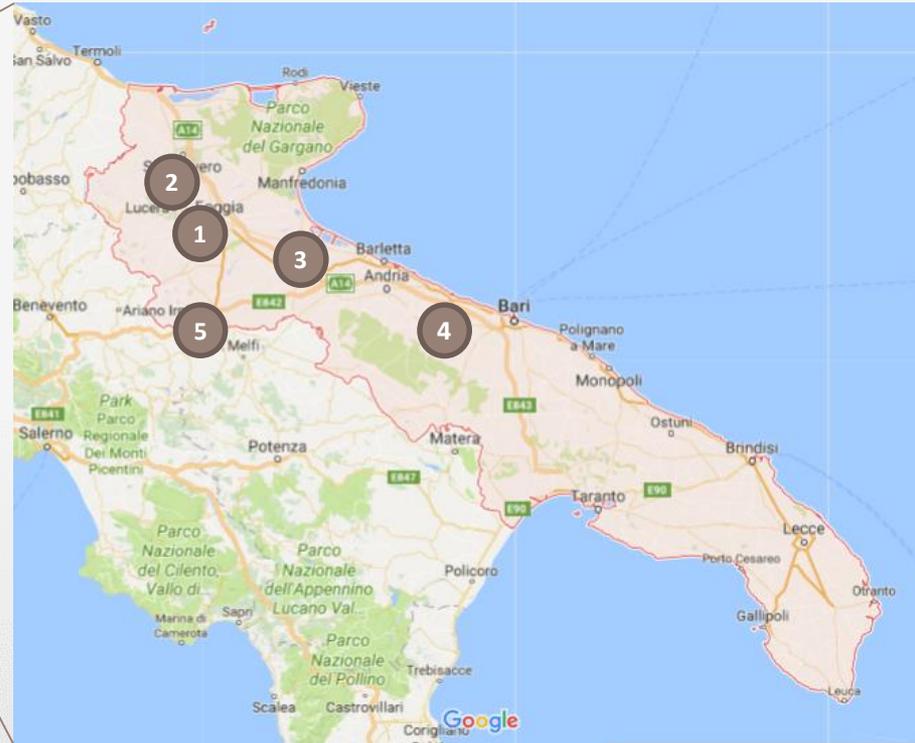
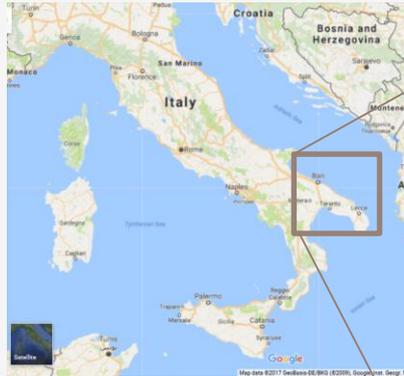
## 5: Aichmeas Cooperative

- Agricultural cooperative (112 members, olive trees and vineyards)
- Interested in exploring synergies with a local pellet plant and produce pellets from prunings

## 4: Agrinio Union

- Agricultural cooperative with a presence in ~ 75% of Etoloakarnania (overall around 34,000 ha of olive trees, 5,400 members in the edible olives producers group)
- 90 ha of kiwis
- Has drying facilities for maize and forage.
- Interested in self-consumption at local facilities
- Also interest in investing in biomass power plant.

# Entrepreneurs selected in Italy



**1: Baselice srl**

- Agro-mechanical service company / biomass producer and supplier
- The holder is organizing a pruning collecting service to farmers and a stocking platform equipped with a pelleting equipment.

**2: Schiraldi srl**

- Commercial company of agriculture input
- The holder is going to buy a three modular pyro-gasification facilities to be fed with chipped biomass from pruning.

**3: Cantina Apulia**

- Farmer cooperative producing and commercializing grape must and wine / final energy user.
- A pyro-gasification plant was commissioned to be fed with marc and pruning.

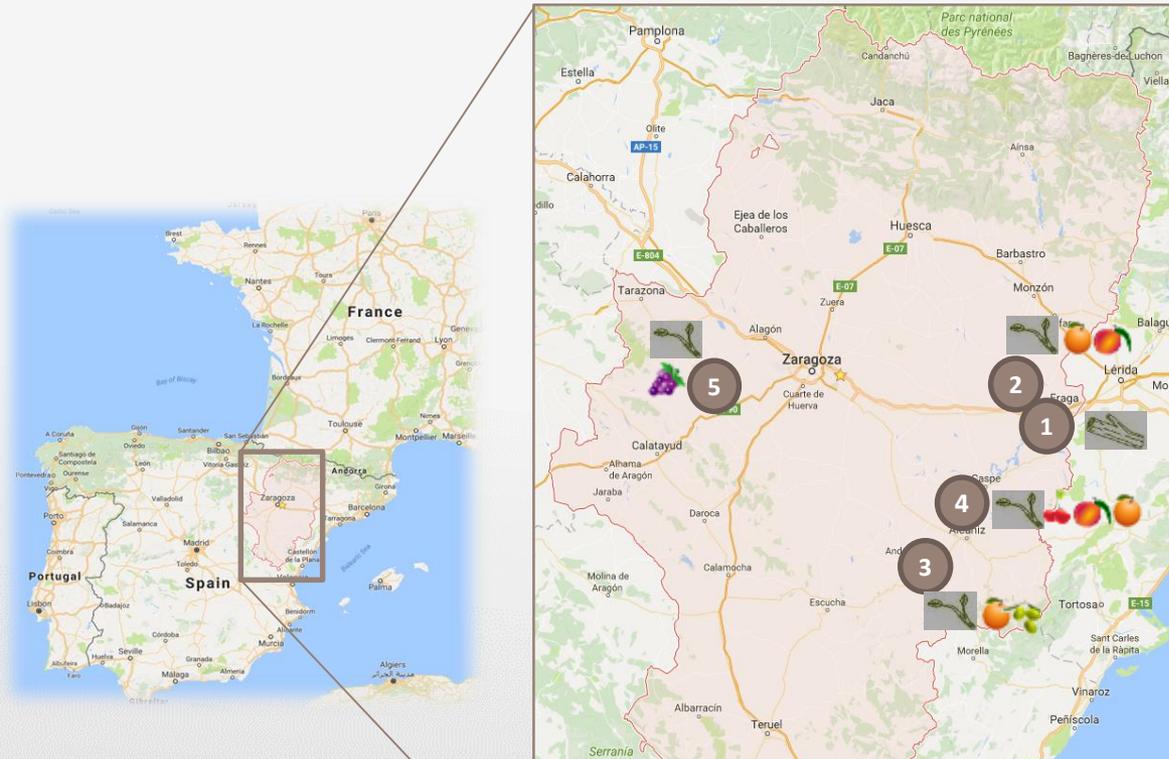
**4: Tersan SpA**

- Composting production plant /final energy consumer
- They need wood cheap to supply a boiler, to obtain activated biofilter, to mix biostructural material into the compost.

**5: Agritre**

- Industrial bioenergy company
- The company is managing a 25 MW power plant supplied with cereal straws. Wood chips from APPR are considered a relevant complementary feedstock.

# Entrepreneurs selected in Spain



## 1: GRUYSER/ECOADESO

- Logistic operator / residues manager company
- New business line based on management of residues obtained after plantation removal of fruit plantations.

## 2: Casa Miquelás agrarian exploitation

- Fruits & quails farm (~40 ha)
- Heat the quails farm with own pruning residues (self-consumption).

## 3: Calanda City Council

- Public institution & biomass consumer
- Use APPR residues of local farmers in their municipal biomass boilers.

## 4: Frutas AQUA

- Fruit producer (~500 ha)
- Create an ESCO and provide its pruning residues to local consumers ("from field to heat").

## 5: Cooperative Bautista

- Winery and coop. of farmers (~2500 ha)
- Use own pruning residues for self-consumption in the winery.

# Entrepreneurs selected in Ukraine

## 1: IVAN MAGRUCH/ VINNYTSIA REGIONAL ADMINISTRATION

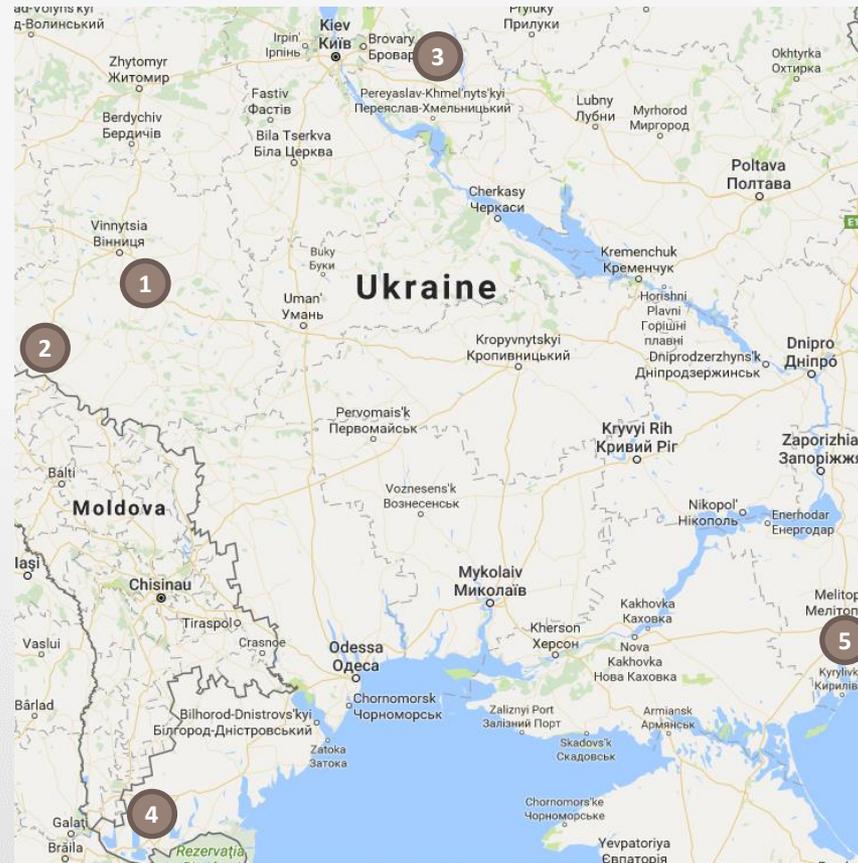
- Public institution & biomass consumer
- Use APPR residues of local farmers in their municipal biomass boilers.

## 2: SERGII UKRAINETS/ TRIADA MK

- Fruit producer (~430 ha, 100 ha for uprooting)
- New business line based on management of residues obtained after plantation removal of fruit plantations together with pruning residues
- Production of pellets
- Uprooting service providing.

## 3: VOLODYMYR ISHCHENKO/ NOVOOLEKSANDRIVSKE

- Fruit producer (~560 ha)
- New business line based on providing pruning residues in a form of chips to a local consumers.



## 4: VITALII KURUCH/ BOLGRAD CITY COUNCIL

- Public institution & biomass consumer
- Use APPR residues (vineyard) of local farmers in their municipal biomass boilers.

## 5: VASYL MYKULIN/ BLEKSI FRUIT

- Fruit producer (~240 ha)
- Self-consumption of own pruning residues and providing of residues to a local consumers.